APPENDIX 4D



Interim Report for the Six Months Ended 31 December 2020

RESULTS FOR ANNOUNCEMENT TO THE MARKET

The following information is presented in accordance with ASX listing rule 4.2A.3 and should be read in conjunction with the attached EBOS Group Limited condensed consolidated interim unaudited financial statements for the six months ended 31 December 2020.

1. DETAILS OF THE REPORTING PERIOD AND THE PREVIOUS CORRESONDING PERIOD

Current period: Six months ended 31 December 2020 Previous corresponding period Six months ended 31 December 2019

This report and the attached condensed consolidated interim unaudited financial statements are presented in Australian dollars, being the Group's presentation currency.

2. RESULTS FOR ANNOUNCEMENT TO THE MARKET

| Group Results | 31 December 2020 | 31 December 2019 | Change |
|--|------------------|------------------|--------|
| (Unaudited) | AUD \$000 | AUD \$000 | % |
| Revenue | 4,653,298 | 4,376,127 | 6.3% |
| Earnings before depreciation, amortisation, net | | | |
| finance costs and tax expense (EBITDA) | 182,219 | 167,205 | 9.0% |
| Depreciation and amortisation | (36,309) | (35,850) | 1.3% |
| Earnings before interest and tax (EBIT) | 145,910 | 131,355 | 11.1% |
| Profit before tax (PBT) | 131,859 | 115,928 | 13.7% |
| Net profit after tax (NPAT) | 92,969 | 81,922 | 13.5% |
| Net profit after tax (NPAT) attributable to owners | | | |
| of the Company | 92,865 | 81,680 | 13.7% |
| | | | |
| Weighted average number of shares | 163,280 | 161,266 | 1.2% |
| Basic EPS – (CPS) | 56.9 | 50.6 | 12.3% |
| Net tangible asset backing per ordinary share – (\$) | (\$0.75) | (\$1.26) | |
| | | | |
| Underlying EBITDA | | | |
| (refer reconciliation below) | 184,140 | 168,445 | 9.3% |
| Underlying EBIT | | | |
| (refer reconciliation below) | 147,831 | 132,595 | 11.5% |
| Underlying Net profit after tax (NPAT) attributable to the owners of the Company | | | |
| (refer reconciliation below) | 94,346 | 82,649 | 14.2% |
| Underlying EPS – (CPS) | 57.8 | 51.3 | 12.7% |

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| Dividends | Amount per NZ Cents Per Share | Franked amount per security to 30% tax rate |
|--|----------------------------------|---|
| Interim dividend payable 18 March 2021 Interim dividend – previous corresponding | 42.5c | 100% |
| period | 37.5c | 100% |
| Key dates for the 2021 Interim Dividend | | |

| Key dates for the 2021 Interim Dividend | |
|---|---------------|
| Ex-dividend date | 4 March 2021 |
| Record date | 5 March 2021 |
| | (5.00pm NZDT) |
| Dividend payment date | 18 March 2021 |

Other Comments

The interim dividend will be imputed to 25% for New Zealand tax resident shareholders, and a supplementary dividend paid to eligible non-resident shareholders.

3. RECONCILIATION OF REPORTED TO UNDERLYING EARNINGS

| Reconciliation of Reported vs Underlying Earnings | 31 December 2020 AUD \$000 | 31 December 2019 AUD \$000 | Change % |
|---|-------------------------------|-------------------------------|----------|
| (Unaudited) | | | |
| Reported EBITDA | 182,219 | 167,205 | 9.0% |
| Add back one-off costs incurred during the period ¹ | 1,921 | 1,240 | 54.9% |
| Underlying EBITDA | 184,140 | 168,445 | 9.3% |
| | | | |
| Reported EBIT | 145,910 | 131,355 | 11.1% |
| Add back one-off costs incurred during the period ¹ | 1,921 | 1,240 | 54.9% |
| Underlying EBIT | 147,831 | 132,595 | 11.5% |
| Reported Net Profit after Tax (NPAT) attributable to owners of the Company | 92,865 | 81,680 | 13.7% |
| Add back one-off costs incurred during the period ¹ (net of tax and after non-controlling interests) | 1,481 | 969 | 52.8% |
| Underlying Net Profit after Tax (NPAT) attributable to owners of the Company | 94,346 | 82,649 | 14.2% |

¹ The six months to 31 December 2020 one-off costs comprise merger and acquisition transaction costs of \$1.9m (2019: \$1.2m) on a pre-tax basis (\$1.5m (2019: \$1.0m) on a post-tax basis).

Underlying EBITDA, Underling EBIT and Underlying Net Profit after Tax attributable to the owners of the Company are non-GAAP measures, which adjust for the effects of one-off costs.

For supplementary comments on the Group's financial results refer to the Results Presentation, Letter to Shareholders and Media Release issued 17 February 2021.

APPENDIX 4D



4. ENTITIES ACQUIRED

There were no material acquisitions or disposals during the six months ended 31 December 2020. Details of immaterial acquisitions undertaken during the period have been disclosed, in aggregated, in Note 10 of the attached condensed consolidated interim unaudited financial statements

5. DIVIDENDS PAID AND DECLARED

| Group Results (Unaudited) | Amount Per Share | Amount Per Share | Total Amount | Date Paid / |
|---|---------------------|---------------------|-----------------|----------------|
| | (NZ\$ Cents) | (A\$ Cents) | (\$) | Payable |
| Dividends declared in respect of the year ending 30 June 2021 | | | | |
| 2021 interim dividend | 42.5 cents | 39.9 cents | \$65,460,000 | 18 March 2021 |
| Dividends paid attributable to the year ended 30 June 2020 | | | | |
| 2020 interim dividend | 37.5 cents | 35.9 cents | 57,763,000 | 3 April 2020 |
| 2020 final dividend | 40.0 cents | 36.5 cents | 59,225,000 | 9 October 2020 |
| | 77.5 cents | 72.4 cents | 116,988,000 | |

Dividends are approved by the Board in New Zealand dollars. Dividends recognised in the Statement of Changes in Equity are converted from New Zealand dollars to Australian dollars at the exchange rate applicable on the date the dividend was approved. Unrecognised dividends are converted at the exchange rate applicable on the reporting date.

6. DIVIDEND REINVESTMENT PLAN

The Company's dividend reinvestment plan ('DRP') will not be available for the FY21 interim dividend.

7. ASSOCIATES AND JOINT VENTURES

The Group equity accounted the following associate entities at 31 December 2020.

| Name of business Proportion of shares and voting | | | |
|--|--------|--|--|
| | | | |
| Animates NZ Holdings Limited | 50.00% | | |
| Good Price Pharmacy Franchising Pty Limited | 44.18% | | |
| Good Price Pharmacy Management Pty Limited | 44.18% | | |

Income from the individual Associates has not been separately disclosed as it is considered immaterial. Total income from Investments in Associates for the six months ended 31 December 2020 was \$2,855,000 (2019: \$1,632,000).

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8. FOREIGN ENTITIES

The condensed consolidated interim unaudited financial statements are presented in Australian dollars and comply with International Financial Reporting Standards ("IFRS").

9. INDEPENDENT AUDIT REVIEW

The condensed consolidated interim financial statements have been reviewed by an independent auditor, and the auditor has given an unmodified review opinion.

INTERIM REPORT
FOR THE SIX MONTHS
ENDED 31 DECEMBER 2020

INTERIM REPORT 2021

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INTERIM REPORT 2021

SUMMARY OF CONSOLIDATED FINANCIAL HIGHLIGHTS

| | Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|--|---|---|---|
| Revenue | 4,653,298 | 4,376,127 | 8,765,540 |
| Profit before net finance costs, tax expense, depreciation and amortisation (EBITDA) | 182,219 | 167,205 | 333,599 |
| Earnings before interest and tax expense (EBIT) | 145,910 | 131,355 | 260,453 |
| Profit before income tax expense | 131,859 | 115,928 | 230,057 |
| Profit for the period | 92,969 | 81,922 | 161,516 |
| Profit for the period attributable to owners of the Company | 92,865 | 81,680 | 162,518 |
| Equity attributable to owners of the Company | 1,380,890 | 1,284,757 | 1,314,947 |
| Earnings per share | 56.9c | 50.6c | 100.6c |
| Interim dividend per share (New Zealand dollars) | 42.5c | 37.5c | 37.5c |

SHAREHOLDER CALENDAR

Interim dividend record date 5 March 2021
Interim dividend payable 18 March 2021
Release of 2021 full year results 18 August 2021
Annual General Meeting 19 October 2021



Independent Auditor's Review Report To The Shareholders Of EBOS Group Limited

Conclusion

We have reviewed the condensed consolidated interim financial statements ('interim financial statements') of EBOS Group Limited and its subsidiaries ('the Group') which comprise the condensed consolidated balance sheet as at 31 December 2020, and the condensed consolidated income statement, condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated cash flow statement for the six months ended on that date, and a summary of significant accounting policies and other explanatory information on pages 3 to 19.

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated interim financial statements of the Group do not present fairly, in all material respects, the financial position of the Group as at 31 December 2020 and its financial performance and cash flows for the six months ended on that date in accordance with NZ IAS 34 *Interim Financial Reporting* and IAS 34 *Interim Financial Reporting*.

Basis for Conclusion

We conducted our review in accordance with NZ SRE 2410 (Revised) *Review of Financial Statements Performed by the Independent Auditor of the Entity* ('NZ SRE 2410 (Revised)'). Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Interim Financial Statements* section of our report.

We are independent of the Group in accordance with the relevant ethical requirements in New Zealand relating to the audit of the annual financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Our firm carries out other assignments for the Group in the area of taxation compliance services. These services have not impaired our independence as auditor of the Company. In addition to this, partners and employees of our firm deal with the Group on normal terms within the ordinary course of trading activities of the business of the Group. The firm has no other relationship with, or interest in, the Group.

Directors' responsibilities for the interim financial statements

The directors are responsible on behalf of the Company for the preparation and fair presentation of the interim financial statements in accordance with NZ IAS 34 *Interim Financial Reporting* and IAS 34 *Interim Financial Reporting* and for such internal control as the directors determine is necessary to enable the preparation and fair presentation of the condensed consolidated interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibilities for the review of the interim financial statements

Our responsibility is to express a conclusion on the interim financial statements based on our review. NZ SRE 2410 (Revised) requires us to conclude whether anything has come to our attention that causes us to believe that the condensed consolidated interim financial statements, taken as a whole, are not prepared, in all material respects, in accordance with NZ IAS 34 *Interim Financial Reporting* and IAS 34 *Interim Financial Reporting*.

A review of the condensed consolidated interim financial statements in accordance with NZ SRE 2410 (Revised) is a limited assurance engagement. We perform procedures, primarily consisting of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand) and consequently do not enable us to obtain assurance that we might identify in an audit. Accordingly we do not express an audit opinion on the condensed consolidated interim financial statements.

Restriction on use

This report is made solely to the company's shareholders, as a body. Our review has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in a review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company's shareholders as a body, for our engagement, for this report, or for the conclusions we have formed.

Mike Hawken, Partner for Deloitte Limited Christchurch, New Zealand 16 February 2021

Deloitte Limited

CONDENSED CONSOLIDATED INCOME STATEMENT

| | Notes | Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|--|-------|---|---|---|
| Revenue | 2(a) | 4,653,298 | 4,376,127 | 8,765,540 |
| Income from associates | | 2,855 | 1,632 | 3,355 |
| Profit before net finance costs, tax expense, | | 182,219 | 167,205 | 333,599 |
| depreciation and amortisation (EBITDA) Depreciation | 2(b) | (30,262) | (27,619) | (56,870) |
| Amortisation of finite life intangibles | 2(b) | (6,047) | (8,231) | (16,276) |
| Earnings before interest and tax expense (EBIT) | | 145,910 | 131,355 | 260,453 |
| Finance income | | 292 | , 761 | 1,387 |
| Finance costs – borrowings | | (10,456) | (12,291) | (23,657) |
| Finance costs – leases | | (3,887) | (3,897) | (8,126) |
| Profit before income tax expense | | 131,859 | 115,928 | 230,057 |
| Income tax expense | | (38,890) | (34,006) | (68,541) |
| Profit for the period | | 92,969 | 81,922 | 161,516 |
| Profit for the period attributable to: | | | | |
| Owners of the Company | | 92,865 | 81,680 | 162,518 |
| Non-controlling interests | | 104 | 242 | (1,002) |
| | | 92,969 | 81,922 | 161,516 |
| Earnings per share | | | | |
| Basic (cents per share) | | 56.9 | 50.6 | 100.6 |
| Diluted (cents per share) | | 56.9 | 50.6 | 100.6 |

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| | Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|---|---|---|---|
| Profit for the period | 92,969 | 81,922 | 161,516 |
| Other comprehensive income | | | |
| Items that may be reclassified subsequently to profit or loss: | | | |
| Cash flow hedge (losses) | (539) | (218) | (2,414) |
| Related income tax | 155 | 64 | 766 |
| Movement in foreign currency translation reserve | (13) | 3,031 | (7,378) |
| | (397) | 2,877 | (9,026) |
| Items that will not be reclassified subsequently to profit or loss: | | | |
| Movement on equity instruments fair valued through other | | | |
| comprehensive income | (847) | (2,778) | 926 |
| Total comprehensive income net of tax | 91,725 | 82,021 | 153,416 |
| Total comprehensive income for the period is attributable to: | | | |
| Owners of the Company | 91,621 | 81,779 | 154,418 |
| Non-controlling interests | 104 | 242 | (1,002) |
| | 91,725 | 82,021 | 153,416 |
| | | | |

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| | Notes | Share capital A\$'000 | Share based payments reserve A\$'000 | Foreign currency translation reserve A\$'000 | Retained earnings A\$'000 | Equity instruments fair valued through other comprehensive income reserve A\$'000 | Cash flow hedge reserve A\$'000 | Non- controlling interests A\$'000 | Total A\$'000 |
|--------------------------------|-------|-----------------------------|--|--|---------------------------------|---|--|---|------------------|
| Six months ended | | _ | | | | | | | _ |
| 31 December 2019 (unaudited): | | | | | | | | | |
| Opening balance | | 931,811 | 3,937 | (10,792) | 323,635 | (1,054) | (5,206) | (3,071) | 1,239,260 |
| Profit for the period | | - | - | - | 81,680 | - | - | 242 | 81,922 |
| Other comprehensive income for | | | | | | | | | |
| the period, net of tax | | - | - | 3,031 | - | (2,778) | (154) | - | 99 |
| Payment of dividends | 4 | - | - | - | (56,378) | - | - | - | (56,378) |
| Share based payments | | - | 1,371 | - | - | - | - | - | 1,371 |
| Dividends reinvested | 3 | 9,301 | - | - | - | - | - | - | 9,301 |
| Employee LTI shares exercised | 3 | 6,353 | | | | _ _ | | <u> </u> | 6,353 |
| Balance at 31 December 2019 | | 947,465 | 5,308 | (7,761) | 348,937 | (3,832) | (5,360) | (2,829) | 1,281,928 |

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

| | Notes | Share capital A\$'000 | Share based payments reserve A\$'000 | Foreign currency translation reserve A\$'000 | Retained earnings A\$'000 | Equity instruments fair valued through other comprehensive income reserve A\$'000 | Cash flow hedge reserve A\$'000 | Non- controlling interests A\$'000 | Total A\$'000 |
|--------------------------------|-------|-----------------------------|--|--|---------------------------------|---|--|---|------------------|
| Year ended | | | | | | | | | |
| 30 June 2020 (audited): | | | | | | | | | |
| Opening balance | | 931,811 | 3,937 | (10,792) | 323,635 | (1,054) | (5,206) | (3,071) | 1,239,260 |
| Profit for the period | | - | - | - | 162,518 | - | - | (1,002) | 161,516 |
| Other comprehensive income for | | | | | | | | | |
| the period, net of tax | | - | - | (7,378) | - | 926 | (1,648) | - | (8,100) |
| Payment of dividends | 4 | - | _ | - | (114,141) | - | - | - | (114,141) |
| Share based payments | | - | 2,664 | - | - | - | - | - | 2,664 |
| Dividends reinvested | 3 | 23,032 | - | - | - | - | - | - | 23,032 |
| Employee LTI shares exercised | 3 | 6,353 | - | - | - | - | - | - | 6,353 |
| Employee share plan shares | | | | | | | | | |
| issued | 3 | 358 | - | - | - | - | - | - | 358 |
| Employee share issue costs | 3 | (68) | | | | | | | (68) |
| Balance at 30 June 2020 | | 961,486 | 6,601 | (18,170) | 372,012 | (128) | (6,854) | (4,073) | 1,310,874 |

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

| | Notes | Share capital A\$'000 | Share based payments reserve A\$'000 | Foreign currency translation reserve A\$'000 | Retained earnings A\$'000 | Equity instruments fair valued through other comprehensive income reserve A\$'000 | Cash flow hedge reserve A\$'000 | Non- controlling interests A\$'000 | Total A\$'000 |
|--------------------------------|-------|-----------------------------|--|--|---------------------------------|---|--|---|------------------|
| Six months ended | | <u>.</u> | | | | | _ | | _ |
| 31 December 2020 (unaudited): | | | | | | | | | |
| Opening balance | | 961,486 | 6,601 | (18,170) | 372,012 | (128) | (6,854) | (4,073) | 1,310,874 |
| Profit for the period | | - | - | - | 92,865 | - | - | 104 | 92,969 |
| Other comprehensive income for | | | | | | | | | |
| the period, net of tax | | - | - | (13) | - | (847) | (384) | - | (1,244) |
| Payment of dividends | 4 | - | - | - | (59,225) | - | - | - | (59,225) |
| Share based payments | | - | 2,183 | - | - | - | - | - | 2,183 |
| Dividends reinvested | 3 | 27,553 | - | - | - | - | - | - | 27,553 |
| Employee LTI shares exercised | 3 | 3,056 | - | - | - | - | - | - | 3,056 |
| Employee share plan shares | | | | | | | | | |
| issued | 3 | 825 | - | - | - | - | - | - | 825 |
| Employee share issue costs | 3 | (70) | | | | | | | (70) |
| Balance at 31 December 2020 | | 992,850 | 8,784 | (18,183) | 405,652 | (975) | (7,238) | (3,969) | 1,376,921 |

CONDENSED CONSOLIDATED BALANCE SHEET

As at 31 December 2020

| | Notes | 31 Dec 20 A\$'000 (unaudited) | 31 Dec 19 A\$'000 (unaudited) | 30 Jun 20 A\$'000 (audited) |
|--|-------|-------------------------------------|-------------------------------------|-----------------------------------|
| Current assets | | _ | | _ |
| Cash and cash equivalents | | 294,076 | 274,420 | 244,778 |
| Trade and other receivables | | 1,098,930 | 1,107,458 | 1,022,587 |
| Prepayments | | 18,832 | 12,496 | 12,484 |
| Inventories | | 759,360 | 728,726 | 737,699 |
| Current tax refundable | | 1,574 | 13,774 | 2,177 |
| Other financial assets – derivatives | 8 | <u>-</u> | <u> </u> | 109 |
| Total current assets | | 2,172,772 | 2,136,874 | 2,019,834 |
| Non-current assets | | | | |
| Property, plant and equipment | | 169,049 | 172,992 | 173,704 |
| Capital work in progress | | 5,930 | 12,343 | 5,783 |
| Prepayments | | 160 | 517 | 327 |
| Deferred tax assets | | 131,025 | 125,712 | 131,039 |
| Goodwill | 10 | 993,941 | 966,763 | 969,623 |
| Indefinite life intangibles | | 122,716 | 123,856 | 122,500 |
| Finite life intangibles | | 42,145 | 41,870 | 43,792 |
| Right of use assets | | 210,156 | 228,408 | 222,931 |
| Investment in associates | | 44,229 | 42,607 | 46,679 |
| Other financial assets | | 10,266 | 7,008 | 10,578 |
| Total non-current assets | | 1,729,617 | 1,722,076 | 1,726,956 |
| Total assets | | 3,902,389 | 3,858,950 | 3,746,790 |
| Current liabilities | | | | |
| Trade and other payables | | 1,481,764 | 1,458,159 | 1,413,914 |
| Bank loans | 7 | 327,856 | 202,189 | 246,921 |
| Lease liabilities | | 35,324 | 34,737 | 33,846 |
| Current tax payable | | 22,357 | 20,375 | 17,505 |
| Employee benefits | | 45,275 | 35,071 | 42,774 |
| Other financial liabilities – derivatives | 8 | 13,059 | 10,324 | 12,629 |
| Total current liabilities | | 1,925,635 | 1,760,855 | 1,767,589 |
| Non-current liabilities | | | | |
| Bank loans | 7 | 275,000 | 464,209 | 324,916 |
| Lease liabilities | | 191,197 | 205,999 | 203,300 |
| Trade and other payables | | 3,315 | 3,355 | 3,988 |
| Deferred tax liabilities | | 122,611 | 135,715 | 128,825 |
| Employee benefits | | 7,710 | 6,889 | 7,298 |
| Total non-current liabilities | | 599,833 | 816,167 | 668,327 |
| Total liabilities | | 2,525,468 | 2,577,022 | 2,435,916 |
| Net assets | | 1,376,921 | 1,281,928 | 1,310,874 |
| Equity | | | | |
| Share capital | 3 | 992,850 | 947,465 | 961,486 |
| Share based payments reserve | | 8,784 | 5,308 | 6,601 |
| Foreign currency translation reserve | | (18,183) | (7,761) | (18,170) |
| Retained earnings | | 405,652 | 348,937 | 372,012 |
| Equity instruments fair valued through other | | | | |
| comprehensive income | | (975) | (3,832) | (128) |
| Cash flow hedge reserve | | (7,238) | (5,360) | (6,854) |
| Equity attributable to owners of the company | | 1,380,890 | 1,284,757 | 1,314,947 |
| Non-controlling interests | | (3,969) | (2,829) | (4,073) |
| Total equity | | 1,376,921 | 1,281,928 | 1,310,874 |

CONDENSED CONSOLIDATED CASH FLOW STATEMENT

| | Notes | Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|--|-------|---|---|---|
| Cash flows from operating activities | | | | |
| Receipts from sale of goods and services | | 4,649,732 | 4,204,450 | 8,725,652 |
| Interest received | | 292 | 761 | 1,387 |
| Dividends received from associates | | 5,477 | 315 | 630 |
| Payments for purchase of goods and services | | (4,501,207) | (4,082,531) | (8,397,655) |
| Taxes paid | | (41,205) | (32,579) | (69,037) |
| Interest paid | | (14,343) | (16,188) | (31,785) |
| Net cash inflow from operating activities | 5 | 98,746 | 74,228 | 229,192 |
| Cash flows from investing activities | | | | |
| Sale of property, plant and equipment | | 77 | 346 | 369 |
| Purchase of property, plant and equipment | | (6,191) | (5,429) | (18,310) |
| Payments for capital work in progress | | (1,720) | (6,018) | (5,918) |
| Payments for intangible assets | | (2,312) | (2,583) | (5,053) |
| Investment in associates | | - | - | (3,694) |
| Acquisition of subsidiaries | 10 | (22,936) | (30,261) | (40,868) |
| Investment in other financial assets | | (497) | - | 143 |
| Net cash (outflow) from investing activities | _ | (33,579) | (43,945) | (73,331) |
| Cash flows from financing activities | | | | |
| Proceeds from issue of shares | 3 | 31,364 | 15,654 | 29,675 |
| Proceeds from borrowings | | 62,420 | 132,972 | 40,630 |
| Repayment of borrowings | | (31,740) | - | (1,236) |
| Repayment of lease liabilities | | (17,424) | (15,451) | (31,957) |
| Dividends paid to equity holders of parent | | (61,147) | (55,508) | (111,834) |
| Net cash (outflow)/inflow from financing activities | | (16,527) | 77,667 | (74,722) |
| Net increase in cash held | | 48,640 | 107,950 | 81,139 |
| Effect of exchange rate fluctuations on cash held | | 658 | (150) | (2,981) |
| Net cash and cash equivalents at beginning of period | | 244,778 | 166,620 | 166,620 |
| Net cash and cash equivalents at end of period | | 294,076 | 274,420 | 244,778 |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the six months ended 31 December 2020

1. FINANCIAL STATEMENTS

These unaudited condensed consolidated interim financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZGAAP"). They comply with the New Zealand Equivalent to International Accounting Standard 34 (NZ IAS 34) *Interim Financial Reporting* and International Accounting Standard IAS 34.

EBOS Group Limited ('the Company') is a profit-oriented company incorporated in New Zealand, registered under the Companies Act 1993 and dual listed on both the New Zealand Stock Exchange and the Australian Securities Exchange.

The Company is a Tier 1 for-profit entity in terms of the New Zealand External Reporting Board Standard A1.

The Company is a FMC reporting entity for the purposes of the Financial Markets Conduct Act 2013, and its financial statements comply with this Act.

These financial statements should be read in conjunction with the financial statements and related notes included in the Group's Annual Report for the year ended 30 June 2020.

The accounting policies adopted are consistent with those of the previous year.

The information is presented in thousands of Australian dollars unless otherwise stated.

2. PROFIT FROM OPERATIONS

| | | Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|-----|------------------------------|---|---|---|
| (a) | Revenue | | | |
| | Community Pharmacy | 2,683,823 | 2,561,903 | 5,090,153 |
| | Institutional Healthcare | 1,360,648 | 1,252,258 | 2,565,111 |
| | Contract Logistics Services | 42,886 | 36,225 | 74,107 |
| | Contract Logistics Sales | 354,384 | 310,148 | 638,149 |
| | Consumer Products | 52,062 | 57,905 | 115,438 |
| | Interdivisional eliminations | (84,284) | (52,935) | (142,530) |
| | Healthcare | 4,409,519 | 4,165,504 | 8,340,428 |
| | Animal Care | 243,779 | 210,623 | 425,112 |
| | | 4,653,298 | 4,376,127 | 8,765,540 |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

2. PROFIT FROM OPERATIONS (Continued)

| | | Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|-----|---|---|---|---|
| (b) | Profit before income tax expense | | | |
| | Profit before income tax has been arrived at after charging the following expenses by nature: | | | |
| | One-off items (1) | (1,921) | (1,240) | (2,600) |
| | Cost of sales | (4,160,581) | (3,924,743) | (7,843,282) |
| | Write-down of inventory | (4,157) | (1,976) | (4,450) |
| | Impairment loss on trade and other receivables | (412) | (617) | (1,095) |
| | Depreciation of property, plant and | | | |
| | equipment | (10,387) | (9,480) | (19,523) |
| | Depreciation on right of use assets | (19,875) | (18,139) | (37,347) |
| | Amortisation of finite life intangibles | (6,047) | (8,231) | (16,276) |
| | Operating lease and rental expenses | (2,278) | (2,515) | (5,091) |
| | Donations | (48) | (45) | (419) |
| | Employee benefit expense | (163,075) | (145,443) | (302,535) |
| | Defined contribution plan expense | (9,013) | (8,578) | (17,222) |
| | Other expenses | (132,449) | (125,397) | (258,602) |
| | Total expenses | (4,510,243) | (4,246,404) | (8,508,442) |

⁽¹⁾ One-off items comprise merger and acquisition costs.

3. SHARE CAPITAL

| | No. ′000 | Six months 31 Dec 20 A\$'000 (unaudited) | No. ′000 | Six months 31 Dec 19 A\$'000 (unaudited) | No. ′000 | Year ended 30 Jun 20 A\$'000 (audited) |
|---|-------------|---|-------------|---|-------------|---|
| Fully paid ordinary | _ | | | | | |
| shares | | | | | | |
| Balance at beginning | | | | | | |
| of period | 162,864 | 961,486 | 161,708 | 931,811 | 161,708 | 931,811 |
| Dividend reinvested – | | | | | | |
| April | - | - | - | - | 724 | 13,731 |
| October | 1,233 | 27,553 | 415 | 9,301 | 415 | 9,301 |
| Issue of shares to staff under employee share | | | | | | |
| plan | 37 | 825 | - | - | 17 | 358 |
| Employee share issue | | | | | | |
| costs | - | (70) | - | - | - | (68) |
| Shares vested under | | | | | | |
| the long term | | | | | | |
| executive incentive | | | | | | |
| scheme | - | 3,056 | - | 6,353 | - | 6,353 |
| | 164,134 | 992,850 | 162,123 | 947,465 | 162,864 | 961,486 |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

4. DIVIDENDS

| | AUD Cents per share | Six months 31 Dec 20 A\$'000 (unaudited) | AUD Cents per share | Six months 31 Dec 19 A\$'000 (unaudited) | AUD Cents per share | Year ended 30 Jun 20 A\$'000 (audited) |
|----------------------------|---------------------------|---|---------------------------|---|---------------------------|---|
| Recognised amounts | | | | | | |
| Fully paid ordinary shares | | | | | | |
| Final – prior year | 36.5 | 59,225 | 35.0 | 56,378 | 35.0 | 56,378 |
| Interim – current year | | - | | | 35.9 | 57,763 |
| | 36.5 | 59,225 | 35.0 | 56,378 | 70.9 | 114,141 |
| Unrecognised amounts | | | | | | |
| Final dividend | - | - | - | - | 37.4 | 60,846 |
| Interim dividend | 39.9 | 65,460 | 36.1 | 58,468 | | - |
| | 39.9 | 65,460 | 36.1 | 58,468 | 37.4 | 60,846 |

Dividends are approved by the Board in New Zealand dollars. Dividends recognised in the Statement of Changes in Equity are converted from New Zealand dollars to Australian Dollars at the exchange rate applicable on the date the dividend was approved. Unrecognised dividends are converted at the exchange rate applicable on the reporting date. The Board approved an interim dividend of 42.5 New Zealand cents per share on 16 February 2021. The record date for the dividend is 12 March 2021 and the dividend will be paid on 1 April 2021.

The following table shows dividends approved in New Zealand dollars:

| | Six months 31 Dec 20 | Six months 31 Dec 2019 | Year ended 30 Jun 20 |
|---|-------------------------|---------------------------|-------------------------|
| | NZD | NZD | NZD |
| | Cents per | Cents per | Cents per |
| | share | share | share |
| Recognised amounts Fully paid ordinary shares | | | |
| Final – prior year | 40.0 | 37.0 | 37.0 |
| Interim – current year | <u> </u> | <u> </u> | 37.5 |
| | 40.0 | 37.0 | 74.5 |
| Unrecognised amounts | _ | | |
| Final dividend | - | - | 40.0 |
| Interim dividend | 42.5 | 37.5_ | - |
| | 42.5 | 37.5 | 40.0 |

New Zealand dollar dividends paid to equity holders of the parent are translated into Australian dollars and disclosed in the cash flow statement at the foreign currency exchange rate applicable on the date they are paid.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

5. NOTES TO THE CASH FLOW STATEMENT

| | Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|---|---|---|---|
| Reconciliation of profit for the period with cash flows from operating activities | | | |
| Profit for the period | 92,969 | 81,922 | 161,516 |
| Add/(less) non-cash items: | | | |
| Depreciation of property, plant and equipment | 10,387 | 9,480 | 19,523 |
| Depreciation on right of use assets | 19,875 | 18,139 | 37,347 |
| Amortisation of finite life intangibles | 6,047 | 8,231 | 16,276 |
| (Gain)/loss on sale of property, plant and equipment | (70) | 51 | 88 |
| Share of profits from associates, net of dividends received | (2,855) | (1,632) | (3,355 |
| Expense recognised in respect of share based | | | |
| payments | 2,183 | 1,371 | 2,66 |
| Deferred tax | (5,158) | 8,227 | (3,253 |
| | 30,409 | 43,867 | 69,290 |
| Movements in working capital: | | | |
| Trade and other receivables | (76,343) | (209,662) | (124,791 |
| Prepayments | (6,181) | (2,760) | (2,558 |
| Inventories | (21,661) | (5,209) | (14,182 |
| Current tax refundable/payable | 5,455 | (6,199) | 2,52 |
| Trade and other payables | 67,177 | 159,254 | 115,64 |
| Employee benefits | 2,913 | (5,457) | 2,65 |
| Foreign currency translation of working capital balances | 387 | 158 | 21/ |
| Dalances | | | 210 |
| | (28,253) | (69,875) | (20,496 |
| Balances classified as investing activities | (3,784) | 9,610 | 10,09 |
| Working capital items acquired on acquisition | 7,405 | 8,704 | 8,79 |
| | | | |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

6. SEGMENT INFORMATION

(a) Products and services from which reportable segments derive their revenues

The Group's reportable segments under NZ IFRS 8 Operating Segments are as follows:

Healthcare: Incorporates the sale of healthcare products in a range of sectors, own brands, retail healthcare, pharmacy services and wholesale activities.

Animal Care: Incorporates the sale of animal care products in a range of sectors, own brands, retail and wholesale activities.

Corporate: Includes net funding costs and central administration expenses that have not been allocated to the Healthcare or Animal Care segments.

(b) Segment revenues and results

The following is an analysis of the Group's revenue and results by reportable segment:

| | Healthcare A\$'000 | Animal Care A\$'000 | Corporate A\$'000 | Group A\$'000 |
|--|-----------------------|---------------------------|----------------------|---------------------|
| Six months ended 31 December 2020 (unaudited): | | , | | |
| Revenue from external customers | 4,409,519 | 243,779 | | 4,653,298 |
| EBITDA | 159,427 | 33,924 | (11,132) | 182,219 |
| Depreciation of property, plant and equipment | (9,964) | (423) | | (10,387) |
| Depreciation on right of use assets | (16,635) | (2,668) | - (572) | (19,875) |
| Amortisation of finite life intangibles | (5,951) | (96) | - | (6,047) |
| EBIT | 126,877 | 30,737 | (11,704) | 145,910 |
| Net finance costs | - | - | (14,051) | (14,051) |
| Income tax (expense)/credit | (37,141) | (8,467) | 6,718 | (38,890) |
| Profit for the period | 89,736 | 22,270 | (19,037) | 92,969 |
| Non-controlling interests | (104) | | | (104) |
| Profit for the period attributable to owners of the Company | 89,632 | 22,270 | (19,037) | 92,865 |
| Six months ended 31 December 2019 (unaudited): Revenue from external customers | 4,165,504 | 210,623 | <u>-</u> | 4,376,127 |
| EBITDA | 145,833 | 28,490 | (7,118) | 167,205 |
| Depreciation of property, plant and | (0.004) | (200) | | (0.100) |
| equipment | (9,081) (14,956) | (399) (2,611) | - (572) | (9,480) (18,139) |
| Depreciation on right of use assets Amortisation of finite life intangibles | (7,224) | (1,007) | - | (8,231) |
| EBIT | 114,572 | 24,473 | (7,690) | 131,355 |
| Net finance costs | , - | , - | (15,427) | (15,427) |
| Income tax (expense)/credit | (33,710) | (6,789) | 6,493 | (34,006) |
| Profit for the period Non-controlling interests | 80,862 (242) | 17,684 | (16,624) | 81,922 (242) |
| Profit for the period attributable to owners of the Company | 80,620 | 17,684 | (16,624) | 81,680 |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

6. SEGMENT INFORMATION (Continued)

| | Healthcare A\$'000 | Animal Care A\$'000 | Corporate A\$'000 | Group A\$'000 |
|---|-----------------------|---------------------------|----------------------|------------------|
| Year ended 30 June 2020 (audited): | | <u> </u> | | |
| Revenue from external customers | 8,340,428 | 425,112 | | 8,765,540 |
| EBITDA | 290,408 | 57,658 | (14,467) | 333,599 |
| Depreciation of property, plant and equipment | (18,724) | (799) | _ | (19,523) |
| Depreciation on right of use assets | (31,012) | (5,193) | (1,142) | (37,347) |
| Amortisation of finite life intangibles | (14,416) | (1,860) | - | (16,276) |
| EBIT | 226,256 | 49,806 | (15,609) | 260,453 |
| Net finance costs | - | - | (30,396) | (30,396) |
| Income tax (expense)/credit | (64,769) | (13,864) | 10,092 | (68,541) |
| Profit for the year | 161,487 | 35,942 | (35,913) | 161,516 |
| Non-controlling interests | 1,002 | - | - | 1,002 |
| Profit for the year attributable to owners of the Company | 162,489 | 35,942 | (35,913) | 162,518 |

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

6. **SEGMENT INFORMATION** (Continued)

The accounting policies of the reportable segments are consistent with the Group's accounting policies. Segment result represents profit before depreciation, amortisation, net finance costs and tax. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

(c) Segment assets

The following balance sheet and cash flow items are not allocated to operating segments as they are not reported to the chief operating decision maker at a segment level:

- Assets
- Liabilities
- Capital expenditure

(d) Revenues from major products and services

The Group's major products and services are transacted the same as its reportable segments i.e. Healthcare, Animal Care and Corporate.

(e) Geographical information

The Group operates in two principal geographical areas; New Zealand (country of domicile) and Australia.

The Group's revenue from external customers by geographical location (of the reportable segment) and information about its segment assets (non-current assets excluding investments in associates and deferred tax assets) are detailed below:

| Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|---|--|--|
| | | |
| 927,077 | 861,857 | 1,720,144 |
| 3,726,221 | 3,514,270 | 7,045,396 |
| 4,653,298 | 4,376,127 | 8,765,540 |
| | | |
| 353,173 | 362,616 | 354,416 |
| 1,201,190 | 1,191,141 | 1,194,822 |
| 1,554,363 | 1,553,757 | 1,549,238 |
| | 31 Dec 20 A\$'000 (unaudited) 927,077 3,726,221 4,653,298 353,173 1,201,190 | 31 Dec 20 A\$'000 (unaudited) 927,077 861,857 3,726,221 3,514,270 4,653,298 4,376,127 353,173 362,616 1,201,190 1,191,141 |

(f) Information about major customers

No revenues from transactions that are with a single customer amount to 10% or more of EBOS' revenues for the period (December 2019: Nil, June 2020: Nil).

7. BANK FACILITY AND BORROWINGS

The Group fully complies with and operates within the financial covenants under the arrangements with its bankers. At 31 December 2020 the Group had unutilised term and working capital facilities of \$331.9m (December 2019: \$171.9m, June 2020: \$300.3m).

The Group also has a trade debtor securitisation facility of which \$158.2m was unutilised at 31 December 2020 (December 2019: \$198.0m, June 2020: \$220.6m).

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

7. BANK FACILITY AND BORROWINGS (Continued)

As at 31 December 2020, the maturity profile of the Group's term debt and securitisation facilities was:

| <u>Facility</u> | <u>Amount</u> | <u>Maturity</u> |
|--------------------------|---------------|------------------|
| Term debt facilities (i) | \$150.0m | Less than 1 year |
| Term debt facilities | \$543.0m | 2-3 years |
| Securitisation facility | \$400.0m | 2-3 years |

(i) Subsequent to 31 December 2020, the Group refinanced \$443.0m of bank term loans and working capital facilities. The limit was increased to \$465.0m and the maturity dates were extended to February 2024 for \$172.0m of debt facilities and May 2025 for \$293.0m of debt facilities.

8. FINANCIAL INSTRUMENTS

The Group enters into forward foreign currency exchange contracts to hedge trading transactions, including anticipated transactions, denominated in foreign currencies and uses interest rate swaps to manage cash flow interest rate risk.

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship. The Group designates certain derivatives as cash flow hedges of highly probable forecast transactions.

| Fair value of derivative financial instruments | Six months 31 Dec 20 A\$'000 (unaudited) | Six months 31 Dec 19 A\$'000 (unaudited) | Year ended 30 Jun 20 A\$'000 (audited) |
|---|---|---|---|
| Other financial assets – derivatives (at fair value) | | | |
| Forward foreign exchange contracts | - | - | 109 |
| | | | 109 |
| Other financial liabilities – derivatives (at fair value) | | | |
| Forward foreign exchange contracts | (3,179) | (454) | (367) |
| Interest rate swaps | (9,880) | (9,870) | (12,262) |
| | (13,059) | (10,324) | (12,629) |

The Group has categorised these derivatives, both financial assets and financial liabilities, as Level 2 under the fair value hierarchy contained within NZ IFRS 13 Fair Value Measurement.

The fair value of foreign currency forward exchange contracts is determined using a discounted cash flow valuation. Key inputs include observable forward exchange rates, at the measurement date, with the resulting value discounted back to present values.

Interest rate swaps are valued using a discounted cash flow valuation. Key inputs for the valuation of interest rate swaps are the estimated future cash flows based on observable yield curves at the end of the reporting period, discounted at a rate that reflects the credit risk of the various counterparties.

There have been no changes in valuation techniques used for either forward foreign currency exchange contracts or interest rate swaps during the current reporting period.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

9. IMPACT OF NEW ACCOUNTING STANDARDS

In the current period the Group has adopted all mandatory new and amended standards and interpretations.

10. ACQUISITION INFORMATION

The following acquisitions of subsidiaries took place during the period.

| Name of business acquired | Principal activities | Date of acquisition | Cost of acquisition A\$'000 |
|---|-------------------------|---------------------|-----------------------------|
| 2021: | | | |
| 100% of the assets and liabilities of Cryomed (Cryomed) | Healthcare | October 2020 | 22,028 |
| 100% of the assets of CH2 Vet | Animal Care | November 2020 | 9,242 |
| | | | 31,270 |

Combined details of acquisitions undertaken during the current period are as follows:

| | Carrying value A\$'000 (unaudited) | Fair value adjustment A\$'000 (unaudited) | Fair value on acquisition A\$'000 (unaudited) |
|--------------------------------------|--|--|---|
| Current assets | | | |
| Trade and other receivables | 2,528 | (103) ¹ | 2,425 |
| Prepayments | 8 | - | 8 |
| Inventories | 7,627 | (1,499) ² | 6,128 |
| Non-current assets | | | |
| Deferred tax assets | - | 570 ³ | 570 |
| Current liabilities | | | |
| Trade and other payables | (789) | (294) 4 | (1,083) |
| Employee benefits | (73) | - | (73) |
| Net assets acquired | 9,301 | (1,326) | 7,975 |
| Goodwill on acquisition | | | 23,295 |
| Total consideration | | | 31,270 |
| Less deferred purchase consideration | | | (8,334) |
| Net cash outflow from acquisition | | | 22,936 |

^{1.} To recognise the fair value of trade and other receivables on acquisition.

Due to the timing of the acquisitions the above figures have not yet been finalised and are currently considered provisional.

^{2.} To recognise the fair value of inventories on acquisition.

^{3.} To recognise deferred tax assets on acquisition.

^{4.} To recognise the fair value of trade and other payables on acquisition.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS (Continued)

For the six months ended 31 December 2020

10. ACQUISITION INFORMATION (Continued)

Goodwill arose on the acquisition of the business operations of Cryomed and CH2 Vet because the cost of acquisition included a control premium paid. In addition, goodwill resulted from the consideration paid for the benefit of future expected cash flows above the current fair value of the assets acquired and the expected synergies and future market benefits expected to be obtained. These benefits are not recognised separately from goodwill as the expected future economic benefits arising cannot be reliably measured and they do not meet the definition of identifiable intangible assets.

Cryomed was acquired as it is a profitable Australasian medical device business which the Group believes fits strategically with its Australasian healthcare business assets.

CH2 Vet was acquired as it is a profitable Australian animal care business which the Group believes fits strategically with its Australian animal care business assets.

Deferred consideration of \$8.3m has been recognised as future EBITDA earn out targets of the businesses acquired, on which the consideration is payable, are expected to be achieved.

The impact of the acquisitions on the results of the Group are not considered material and are therefore not disclosed in the Interim Report.

11. EVENTS AFTER BALANCE DATE

Subsequent to 31 December 2020, the Board approved an interim dividend to shareholders. For further details please refer to Note 4.

Subsequent to 31 December 2020, the Group refinanced \$443.0m of bank term loans and working capital facilities. For further details please refer to Note 7.

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